

Unilever

Unilever South Africa (Pty) Ltd. 15 Nollsworth Crescent Nollsworth Park

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ZIMBABWE ROUTE TO MARKET

MODEL REVIEW & TENDER PROCESS

Unilever Southern Africa (Pty) Ltd (hereafter 'Unilever') is reviewing its route to market model in Zimbabwe and is undertaking an open call tender process to select an entity (hereafter 'Business Partner') to distribute Unilever products on a non-exclusive basis in the same.

The contract to be awarded will run for a period of three (3) years and all interested participants should comply with the basic requirements to undertake business in Zimbabwe.

All tender presentations must be provided in twelve (12) slides/pages in Microsoft PowerPoint file format respectively, following this format:

1. Presentation one (1)

Information provided MUST include:

Context and History

- Business Legitimacy
- Credibility and Transparency

■ Import capability

- Volume capacity

Experience & Vision

- Distribution network and capability
- Financial health
- Reputation and conduct

Business Structure and Business case

Submissions will need to be done electronically to [tender.zimbabwe@unilever.com](mailto:tender.zimbabwe@unilever.com) by close of business on 19 September 2024 at 1800hrs GMT. Any further information can also be obtained by sending an email to the above email address before the closing date.

Registration No 1939/012365/07

Unilever South Africa (Pty) Ltd